

**H.A.L.T.E.R.**  
**Statement of Financial Income and Expense**  
 January through December 2011  
 2011 Total

**Income**

<b>43400 · Direct Public Support</b>	
43410 · Corporate Contributions	1,000.00
43450 · Individ, Business Contributions	17,262.46
43460 · annual fund letter	11,945.00
<b>Total 43400 · Direct Public Support</b>	<u>30,207.46</u>

<b>44800 · Indirect Public Support</b>	
44820 · United Way, CFC Contributions	16,039.84
<b>Total 44800 · Indirect Public Support</b>	<u>16,039.84</u>

<b>46400 · Other Types of Income</b>	
46420 · Inventory Sales	2,062.00
46400 · Other Types of Income - Other	109.00
<b>Total 46400 · Other Types of Income</b>	<u>2,171.00</u>

<b>47200 · Program Income</b>	
47240 · Program Service Fees	5,977.00
<b>Total 47200 · Program Income</b>	<u>5,977.00</u>

<b>49000 · Special Events Income</b>	<u>30,133.02</u>
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<b>Total Income</b>	<u>84,528.32</u>
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**Cost of Goods Sold**

50700 · Cost of Sales - Inventory Sales	2,516.76
50710 · fundraising expenses	6,066.82
<b>Total COGS</b>	<u>8,583.58</u>

<b>Gross Profit</b>	75,944.74
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**Expense**

<b>60900 · Business Expenses</b>	
60920 · Business Registration Fees	50.00
60930 · Volunteer recognition	1,131.74
60900 · Business Expenses - Other	0.10
<b>Total 60900 · Business Expenses</b>	<u>1,181.84</u>

<b>62100 · Contract Services</b>	
<b>62150 · Outside Contract Services</b>	
62151 · instructor fees	28,250.00
62152 · grounds maintenance	5,933.66
62153 · website maintenance	2,650.00
62150 · Outside Contract Services - Other	200.00
<b>Total 62150 · Outside Contract Services</b>	<u>37,033.66</u>

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Total 62100 · Contract Services	37,033.66
62800 · Facilities and Equipment	
62840 · Equip Rental and Maintenance	59.98
62890 · Rent, Parking, Utilities	
62891 · water	384.56
62892 · electricity	360.24
62893 · Porta-Potty	988.30
Total 62890 · Rent, Parking, Utilities	1,733.10
62800 · Facilities and Equipment - Other	987.27
Total 62800 · Facilities and Equipment	2,780.35
65000 · Operations	
65010 · horse expenses	
65011 · feed	1,384.52
65012 · vet/dentist	3,535.11
65013 · farrier	1,100.00
65014 · supplies and equipment	1,661.79
65015 · fly control	325.00
65010 · horse expenses - Other	112.39
Total 65010 · horse expenses	8,118.81
65020 · Postage, Mailing Service	1,092.48
65030 · Printing and Copying	824.47
65040 · Supplies	461.25
Total 65000 · Operations	10,497.01
65025-- · newsletter	255.00
65100 · Other Types of Expenses	
65110 · Advertising Expenses	525.00
65120 · Insurance - Liability, D and O	3,250.22
65150 · Memberships and Dues	555.00
65100 · Other Types of Expenses - Other	25.00
Total 65100 · Other Types of Expenses	4,355.22
66900 · Reconciliation Discrepancies	156.80
68300 · Travel and Meetings	
68310 · Conference, Convention, Meeting	3,972.56
68300 · Travel and Meetings - Other	380.00
Total 68300 · Travel and Meetings	4,352.56
Total Expense	60,612.44
Net Income	15,332.30